

MLS Sales Statistics
Number of Sales

Kauai Island		MONTH OF November				YEAR TO DATE			
		69	80	11	15.94%	646	712	66	10.22%
		2010	2011	#	%	2010	2011	#	%
		Increase /	Increase /			Increase /	Increase /		
		<Decrease>	<Decrease>			<Decrease>	<Decrease>		
ENTIRE	Residential	40	44	4	10.00%	316	339	23	7.28%
	Vacant Land	7	13	6	85.71%	100	93	<7>	<7.00%>
	Commercial	1	1	0	0.00%	9	10	1	11.11%
	Condominium	21	22	1	4.76%	221	268	47	21.27%
	Business	0	0	0		0	2	2	0.00%
WAI MEA	Residential	2	5	3	150.00%	16	30	14	87.50%
	Vacant Land	0	0	0		4	2	<2>	<50.00%>
	Commercial	0	0	0		0	1	1	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	12	15	3	25.00%	75	80	5	6.67%
	Vacant Land	3	4	1	33.33%	36	30	<6>	<16.67%>
	Commercial	0	1	1	0.00%	2	5	3	150.00%
	Condominium	6	9	3	50.00%	41	60	19	46.34%
	Business	0	0	0		0	1	1	0.00%
LIHUE	Residential	4	2	<2>	<50.00%>	37	32	<5>	<13.51%>
	Vacant Land	0	3	3	0.00%	11	10	<1>	<9.09%>
	Commercial	0	0	0		1	1	0	0.00%
	Condominium	4	4	0	0.00%	68	89	21	30.88%
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	11	13	2	18.18%	108	110	2	1.85%
	Vacant Land	2	4	2	100.00%	25	28	3	12.00%
	Commercial	1	0	<1>	<100.00%>	5	2	<3>	<60.00%>
	Condominium	4	6	2	50.00%	50	52	2	4.00%
	Business	0	0	0		0	0	0	
HANA LEI	Residential	11	9	<2>	<18.18%>	80	87	7	8.75%
	Vacant Land	2	2	0	0.00%	24	23	<1>	<4.17%>
	Commercial	0	0	0		1	1	0	0.00%
	Condominium	7	3	<4>	<57.14%>	62	67	5	8.06%
	Business	0	0	0		0	1	1	0.00%

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Sales Volume

46,049,441 74,488,516 28,439,075 61.76% 353,748,800 405,690,739 51,941,939 14.68%

Kauai Island		MONTH OF				YEAR			
		November		Increase /	Increase /	TO DATE		Increase /	Increase /
		2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>
ENTIRE	Residential	29,389,790	60,177,350	30,787,560	104.76%	211,027,864	267,485,273	56,457,409	26.75%
	Vacant Land	2,766,000	6,701,381	3,935,381	142.28%	55,944,750	44,641,381	<11,303,369>	<20.20%>
	Commercial	299,000	1,348,000	1,049,000	350.84%	9,571,000	5,838,000	<3,733,000>	<39.00%>
	Condominium	13,594,651	6,261,785	<7,332,866>	<53.94%>	77,205,186	86,420,085	9,214,899	11.94%
	Business	0	0	0		0	1,306,000	1,306,000	0.00%
WAI MEA	Residential	840,000	1,365,500	525,500	62.56%	7,186,000	11,345,100	4,159,100	57.88%
	Vacant Land	0	0	0		410,000	308,000	<102,000>	<24.88%>
	Commercial	0	0	0		0	326,000	326,000	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	5,649,500	13,158,500	7,509,000	132.91%	44,912,723	52,314,850	7,402,127	16.48%
	Vacant Land	696,000	1,297,000	601,000	86.35%	10,242,750	15,649,000	5,406,250	52.78%
	Commercial	0	1,348,000	1,348,000	0.00%	1,635,000	3,112,000	1,477,000	90.34%
	Condominium	9,215,650	3,229,000	<5,986,650>	<64.96%>	23,565,550	39,101,415	15,535,865	65.93%
	Business	0	0	0		0	1,244,000	1,244,000	0.00%
LIHUE	Residential	1,547,000	630,000	<917,000>	<59.28%>	17,262,150	11,504,875	<5,757,275>	<33.35%>
	Vacant Land	0	1,054,881	1,054,881	0.00%	2,888,000	2,592,381	<295,619>	<10.24%>
	Commercial	0	0	0		1,050,000	600,000	<450,000>	<42.86%>
	Condominium	1,000,000	402,600	<597,400>	<59.74%>	12,063,640	10,381,685	<1,681,955>	<13.94%>
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	6,694,940	6,919,350	224,410	3.35%	66,573,741	56,290,299	<10,283,442>	<15.45%>
	Vacant Land	330,000	799,500	469,500	142.27%	8,373,000	9,960,500	1,587,500	18.96%
	Commercial	299,000	0	<299,000>	<100.00%>	3,386,000	1,100,000	<2,286,000>	<67.51%>
	Condominium	916,001	1,092,185	176,184	19.23%	14,587,666	9,503,485	<5,084,181>	<34.85%>
	Business	0	0	0		0	0	0	
HANA LEI	Residential	14,658,350	38,104,000	23,445,650	159.95%	75,093,250	136,030,149	60,936,899	81.15%
	Vacant Land	1,740,000	3,550,000	1,810,000	104.02%	34,031,000	16,131,500	<17,899,500>	<52.60%>
	Commercial	0	0	0		3,500,000	700,000	<2,800,000>	<80.00%>
	Condominium	2,463,000	1,538,000	<925,000>	<37.56%>	26,988,330	27,433,500	445,170	1.65%
	Business	0	0	0		0	62,000	62,000	0.00%

MLS Sales Statistics

Median Sales Price

1,326,500 2,294,000 967,500 72.94% 1,898,500 2,170,000 271,500 14.30%

Kauai Island		MONTH OF				YEAR			
		November		Increase /	Increase /	TO DATE		Increase /	Increase /
		2010	2011	<Decrease>	<Decrease>	2010	2011	<Decrease>	<Decrease>
ENTIRE	Residential	452,500	463,500	11,000	2.43%	495,000	450,000	<45,000>	<9.09%>
	Vacant Land	250,000	270,000	20,000	8.00%	278,500	290,000	11,500	4.13%
	Commercial	299,000	1,348,000	1,049,000	350.84%	850,000	550,000	<300,000>	<35.29%>
	Condominium	325,000	212,500	<112,500>	<34.62%>	275,000	227,000	<48,000>	<17.45%>
	Business	0	0	0		0	653,000	653,000	0.00%
WAIIMEA	Residential	420,000	233,500	<186,500>	<44.40%>	397,500	317,500	<80,000>	<20.13%>
	Vacant Land	0	0	0		63,750	154,000	90,250	141.57%
	Commercial	0	0	0		0	326,000	326,000	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	395,000	452,000	57,000	14.43%	450,000	520,750	70,750	15.72%
	Vacant Land	250,000	285,000	35,000	14.00%	250,000	285,000	35,000	14.00%
	Commercial	0	1,348,000	1,348,000	0.00%	817,500	550,000	<267,500>	<32.72%>
	Condominium	1,651,600	210,000	<1,441,600>	<87.29%>	379,900	467,500	87,600	23.06%
	Business	0	0	0		0	1,244,000	1,244,000	0.00%
LIHUE	Residential	367,500	315,000	<52,500>	<14.29%>	420,750	341,938	<78,812>	<18.73%>
	Vacant Land	0	270,000	270,000	0.00%	247,000	224,000	<23,000>	<9.31%>
	Commercial	0	0	0		1,050,000	600,000	<450,000>	<42.86%>
	Condominium	230,000	47,300	<182,700>	<79.43%>	146,500	65,000	<81,500>	<55.63%>
	Business	0	0	0		0	0	0	
KAWAIHAU	Residential	410,000	475,000	65,000	15.85%	440,000	392,750	<47,250>	<10.74%>
	Vacant Land	165,000	212,000	47,000	28.48%	250,000	254,000	4,000	1.60%
	Commercial	299,000	0	<299,000>	<100.00%>	415,000	550,000	135,000	32.53%
	Condominium	136,501	186,593	50,092	36.70%	167,750	126,250	<41,500>	<24.74%>
	Business	0	0	0		0	0	0	
HANAIEI	Residential	725,000	760,000	35,000	4.83%	715,000	750,000	35,000	4.90%
	Vacant Land	870,000	1,775,000	905,000	104.02%	625,000	525,000	<100,000>	<16.00%>
	Commercial	0	0	0		3,500,000	700,000	<2,800,000>	<80.00%>
	Condominium	320,000	348,000	28,000	8.75%	363,875	350,000	<13,875>	<3.81%>
	Business	0	0	0		0	62,000	62,000	0.00%